

Konstantinos Ioannidis

Academic appointments

Primary

- 2024 **Postdoctoral researcher**, *Faculty of Economics, University of Cambridge*
- 2023 **Research Assistant**, *Faculty of Economics, University of Cambridge*
- 2022 **Lab manager**, *Department of Economics, University of Birmingham*

Secondary

- 2025 **Visiting researcher**, *Department of Economics, University of Pittsburgh*, Host: Alistair Wilson
- 2025 **Visiting researcher**, *Tepper School of Business, Carnegie Mellon University*, Host: Stephen Spear
- 2023 **Visiting researcher**, *Cambridge Cybercrime Centre, University of Cambridge*, Host: Alice Hutchings

Education

- 2024 **PhD in Economics**, *University of Amsterdam*
- 2017 **MPhil in Economics**, *Tinbergen Institute*
- 2015 **MSc in Statistics**, *University of the Aegean*
- 2013 **BSc in Statistics**, *University of the Aegean*

Research

Research fields

Experimental Economics, Behavioural Economics, Computational Complexity, Game Theory

Journal articles

Ioannidis, K. (2023). Anchoring on valuations and perceived informativeness. *Journal of Behavioral and Experimental Economics* [pdf](#).

Ioannidis, K., Offerman, T., & Sloof, R. (2022). Lie detection: A strategic analysis of the verifiability approach. *American Law and Economics Review* [pdf](#).

Ioannidis, K., Offerman, T., & Sloof, R. (2020). On the effect of anchoring on valuations when the anchor is transparently uninformative. *Journal of the Economic Science Association* [pdf](#).

Conference proceedings

Marjanov, T., Tsuchiya, T., Ioannidis, K., Hughes, J., Christin, N., & Hutchings, A. (2026). Stayin' alive: How global stolen data markets thrive on telegram. *35th USENIX Security Symposium* [pdf](#).

Marjanov, T., Ioannidis, K., Hyndman, T., Seyedzadeh, N., & Hutchings, A. (2024). Breaking the ice: Using transparency to overcome the cold start problem in an underground market. *Workshop on the Economics of Information Security* [pdf](#).

Working papers

Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2026). *How computational complexity can restore general equilibrium in markets with indivisible goods* [Under review] [pdf](#).

Ioannidis, K. (2026a). *Habitual communication* [Under review] [pdf](#).

Ioannidis, K. (2026b). *Whistleblowing and competition* [Under review] [pdf](#).

Work in progress

Amano-Patiño, N., Ioannidis, K., & Morris, J. (2026). *The impact of qualitative reviews in online markets: An experiment on racial statistical discrimination* [Data collection completed].

Andrabi, H., Bossaerts, P., Ioannidis, K., Woods, R., & Yadav, N. (2026). *Economic oracles: How markets reveal optimal solutions to complex problems* [Draft under preparation].

Borzadaran Mohtashami, H., Ioannidis, K., & Lohse, J. (2026). *Is sharing caring? disentangling prosociality from virtue signalling* [Data collection ongoing].

Grants, awards & scholarships

2025	£19,800, Cambridge Humanities Research Grants
2025	£26,300, Keynes Fund for Applied Economics
2024	\$4,000, Society for Experimental Finance, Vernon Smith Young Talent
2016	€14,000, Tinbergen Institute, Full scholarship
2015	€14,000, Tinbergen Institute, Full scholarship
2015	€1,500, University of the Aegean, Highest M.Sc. performance award
2013	€1,500, University of the Aegean, Tuition fee waiver for best applicant

Teaching

Teaching fields

Microeconomics, Game Theory, Statistics, Econometrics

Undergraduate courses

2023	2025 Lecturer , <i>Economics Law and Ethics</i> ; Supervisor , <i>General Equilibrium Theory, Mathematics and Statistics for Economists</i> , University of Cambridge
2017	2021 Teaching Assistant , <i>Economics of Markets and Organizations, Organizational Economics</i> , University of Amsterdam
2013	2015 Teaching Assistant , <i>Statistical Software and Data Analysis, Categorical Data Analysis, Statistics I: Estimation Methods, Econometrics</i> , University of the Aegean

Graduate courses

2022	2023 Teaching Assistant , <i>Microeconomics</i> , University of Birmingham
2019	2020 Lecturer , <i>Game Theory</i> , University of the Aegean
2016	2017 Teaching Assistant , <i>Statistics</i> , Tinbergen Institute

Conferences, talks & schools

Invited talks

2025	University of Pittsburgh, Carnegie Mellon University, University of San Francisco, Loyola Andalusia University
2024	University of Exeter, Vienna University of Economics and Business

Schools

2025

2nd summer school in Cognitive Foundations of Decision Making (*Ghent University*)

Conference presentations

2026

Economic Science Association European Meeting (*Pompeu Fabra University*); 77th Econometric Society European Meeting (*University College Dublin*)

2025

Economic Science Association European Meeting (*Masaryk University*); 2nd Annual conference of UK-based Behavioural and Experimental Economists (*University of Sheffield*); 15th Conference for the Society of Experimental Finance (*Maastricht University*); 13th Oligo Workshop (*University of Cambridge*)

2024

38th meeting of the European Economic Association (*Erasmus University of Rotterdam*); 48th conference International Association for Research in Economic Psychology (*University of Dundee*); 1st Annual conference of UK-based Behavioural and Experimental Economists (*University of Leicester*); 10th annual conference on “Contests: Theory and Evidence” (*University of Reading*); 14th Conference for the Society of Experimental Finance (*University of Stavanger*); 23rd Workshop on the Economics of Information Security (*University of Texas at Dallas*); 13th Southern Europe Experimental Team’s Meeting (*University of Malaga*)

2023

Economic Science Association World Meeting (*Lumiere University Lyon 2*); Economic Science Association European Meeting (*University of Exeter*); BUE-EBEL 3rd International Conference in Behavioural and Experimental Economics (*The British University in Egypt*)

2022

Economic Science Association European Meeting (*University of Bologna*); Birmingham Behavioural Economics Workshop (*University of Birmingham*)

2021

Economic Science Association World Meeting (*Online*)

2019

36th Annual Conference of the European Association of Law and Economics (*Tel Aviv University*); Economic Science Association European Meeting (*Burgundy School of Business*); 12th Annual Conference of the European Association of Psychology and Law (*University of Santiago de Compostela*)

Professional engagement

Memberships

Economic Science Association (2019–), European Economic Association (2021–), Royal Economic Society (2023–), UK Behavioural and Experimental Economists (2024–), Econometric Society (2026–)

Conference organisation

Annual Workshop on Computational Complexity and Economic Decision Making (organiser, 2024–2025), *Royal Economic Society Annual Conference* (review committee, 2026)

Reviewer

Experimental Economics (3), *European Economic Review* (1), *Journal of Economic Behavior and Organization* (5), *Theory and Decision* (7), *Journal of Cybersecurity* (2), *Meta-Psychology* (1)